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#### 1 District Profile

#### 1.1 Introduction

Ahmednagar is the largest district in area in Maharashtra comprising 14 taluka places. Ahmednagar district is on the fore front in co-operative movement in the country owing to the strong presence of 16 Sugar factories, distilleries, spinning mills, paper mills, milk federation, dairy etc. in the co-operative sector and a few co-operative industrial estates.

The district has well road network connecting it to all the mega markets in the country. It can be said that the district is the 'Gateway' of Marathwada and Vidarbha to Mumbai.

#### 1.2 Climatic Conditions

Ahmednagar District is situated in the rain shadow region of the Western Ghats, Ahmednagar has a hot semi-arid climate.

The climate is hot throughout the year and sweltering during the pre-monsoon months from March to mid-June, whilst monsoon rainfall averages less than a third of that received in Mumbai and about a tenth what is received in Mahabaleshwar on the crest of the mountains.

#### 1.3 Administrative Profile

Ahmednagar district has 14 tehsils viz. Ahmednagar, Akole, Jamkhed, Karjat, Kopergaon, Newasa, Parner, Pathardi, Rahuri, Sangmner, Shevgaon, Shrirampur, Shrigonda and Rahata. There are 14 Panchayat Samities, 18 cities, 1581 villages, 1 Mahanagar Palika, 8 Nagar Parishads and 1311 Gram Panchayats.

At the district level, Collector is the administrative Chief and at tehsil level, Tehsildars are looking after the administration as per Collector's instructions. For rural development, Chief Executive Officer of Zilla Parishad and at block level, Block Development Officers oversee the administration.

Municipal Councils are responsible for urban development of all the tehsils. Ahmednagar district has 4 sub-divisions as mentioned below:

Ahmednagar
Parner
Shevgaon
Pathardi

Karjat
Shrigonda
Jamkhed
Shrirampur

Shrirampur

Rahuri
Rahata

Table 1-1 Administrative Profile

Source: District Industries Centre (DIC), Ahmednagar

Sangamner

Sangamner

Kopergaon Akole

#### 1.4 Location and Geography

Ahmednagar district popularly known as 'Nagar' is one of the important districts of Western Maharashtra, which is situated partly in upper Godavari basin and partly in the Bhima basin. It lies between 18.2-to-19.9-degree North Latitude and 73.9-to-57.5-degree East Longitude.

It is bounded on the north by Nashik district, on the north-east by Aurangabad district, on the north by Beed and Osmanabad districts, on the south by Solapur district and in the west by Pune and Thane district. The total geographical area of Ahmednagar district is 1667 thousand hectors which is 5.53% of the total State Area.

#### 1.5 Demographic Profile

Ahmednagar is one of districts of Maharashtra in India, Ahmednagar District population in 2021 is 4,861,397 (estimates as per Aadhar uidai.gov.in Dec 2020 data). As per 2011 census of India, Ahmednagar District has a population of 4,543,159 in 2011 out of which 2,342,825 are male and 2,200,334 are female.

Literate people are 3,151,890 out of 1,773,355 are male and 1,378,535 are female. People living in Ahmednagar District depend on multiple skills, total workers are 2,204,590 out of which men are 1,300,309 and women are 904,281.

Total 968,974 Cultivators are depended on agriculture farming out of 549,538 are cultivated by men and 419,436 are women. 501,873 people works in agricultural land as labor, men are 243,329 and 258,544 are women. Ahmednagar District sex ratio is 939 females per 1000 of males.

### 1.6 Logistic Infrastructure Profile

Ahmednagar city has air connectivity by Seaplane service. The port for Seaplane is located at the Mula Dam water reservoir, 30 min away from Ahmednagar City.

Ahmednagar has rail connectivity with Pune, Manmad, Kopargaon, Shirdi, Daund, Goa, Nasik and other metro-cities like New Delhi, Mumbai, Chennai, Kolkata, Bangalore, Ahmedabad also 41 express trains stop at this station.

Connectivity of nearest source for export are as follows

Table 1-2 Connectivity with Export sources

Item	Name	Movement of goods from District to Port
ICD	Dighi	By road (121 Km, 3 hrs.)
Sea Port	Jawaharlal Nehru Port Trust (JNPT), Nhava sheva, Mumbai	By road (250 Km, 6 hrs.)
Airport	Sahara air cargo, Mumbai	By road (270 Km, 6:30 hrs.)

## 1.7 Agricultural Profile

- Agriculture land available- 1.71 lakh hector
- Area under crops- 1.27 lakh hector
- Sugar dominance in production and export
- ► Total Sugar factory -23 and production is 6 lakh MT
- ► Land availability under 2 ha − 6.32 lakh ha whereas land availability between 2-10 ha and more than 10 ha is 6 lakh ha and 67 thousand respectively

Table 1-3 Horticulture and Agriculture production data

Sr. No.	Name of Product	Area under Production in hector (2022-23)	Production in MT (2022-23)
1	Fruits	70.366	734.337
2	Vegetables	210.677	3530.144
3	Flowers	1.236	13.686
4	Spices	0.847	8.750

Source: Horticulture Area Production Information System (HAPIS), Ministry of Agriculture, Government of India- (Area and Production of Total Horticulture Crops - Category wise: 2022-23. Data up to 2nd Advance Estimates)

#### 1.8 Industrial Profile

Below are the existing Industrial areas in Ahmednagar

Table 1-4 MIDC's of Ahmednagar District

Name of	Area (in	Employment	No. of plots	No. of plots
area	Hect.)	Generation	developed	allotted
Ahmednagar	591.02	22007	1468	1465
Shrirampur	339.40	4508	341	289
Supa-Parner	329.84	8421	593	487
Newasa	339.40	2273	254	161
Rahuri	10.00	2321	56	56

Source: District Industries Centre (DIC), Ahmednagar

The below mentioned illustrates industries and employment generation of the district:

Table 1-5: Industries and Employment Generation

Туре	Total Units	Investment (In INR Crore)	Employment Generation
Large Scale Industries	43	6,117	21,015
Small and Medium Scale Industries	6690	3,753	67,383

#### 1.9 Industrial Association of the District

Ahmednagar has general industrial associations established as per the MIDC areas and catering to major industries pertaining to that area

Following are the Industrial associations stationed in Ahmednagar

Table 1-6 Industrial Association

Industrial Association	Sector
Ahmednagar Co. op. Indl. Estate, Kedgaon,	All sectors covered in influence
Ahmednagar	area
Sangamner Co. op. Indl. Estate, Sangamner,	All sectors covered in influence
Tal. Sangamner, Dist. Ahmednagar	area
Kopergaon Co.op. Indl. Estate, Kopargaon,	All sectors covered in influence
Tal. Kopargaon, Dist. Ahmednagar	area
Shrirampur Co.op. Indl. Estate, Shrirampur,	All sectors covered in influence
Tal. Shrirampur, Dist. Ahmednagar	area
Jamkhed Co.op. Indl. Estate, Jamkhed,	All sectors covered in influence
Tal. Jamkhed, Dist. Ahmednagar	area
Mahratta Chamber of Commerce, Industries &	Agricultural & Industrial
Agriculture (MCCIA)	Manufacturing sector
Association of Ahmednagar Manufacturing	Industrial Manufacturing sector
Industries (AAMI)	
Ahmednagar Small & Medium Scale Industries &	Industrial Manufacturing sector
Trade Association (ASMITA)	

Source: District Industries Centre (DIC), Ahmednagar

## 1.10 Banking Facilities

Central Bank of India is the leading bank of the district and there are 610 classified branches in the district. A total of 296 branches of Ahmednagar District Central Co-operative Bank and other co-operative banks which were first in the co-operative sector in Asia region were operational in March 2016

#### 1.11 Ahmednagar District Strengths and Opportunities

- The district has emerged as major Auto & Auto components, Engineering, Chemical/Plastic/Pharma and Agro & food processing production hub of Maharashtra.
- ➤ The Supa industrial estate in Ahmednagar, 580 hector created on land, is ready with infrastructure. The estate includes a 500-acre Japanese industrial zone
- The district has emerged as Engineering and Auto mobile hub due to high availability of sector specific infrastructure and manpower resources.
- Auto & Auto Components Swastik Auto Industries, Indosculp Autocomp Pvt Ltd, Automotive Manufacturing Pvt Ltd.
- ▶ **Agro and food processing** − Patanjali Dairy plant, Aaditya enterprises, Prabhat group, Godavari dairy, S.R. Thorat Milk products, Sugar factories across the district
- ► Engineering L & T, Crompton Greeves, Kirloskar Oil Engines, TechnoTrak Engineers, Shubham engineering, Biksons forge, Forcas Impex,

## 2 District Export Profile

## 2.1 Ahmednagar District Export Scenario

The below mentioned table depicts Ahmednagar district's export scenario as well as state's export contribution in India's total export and Ahmednagar district's export contribution in state's total export.

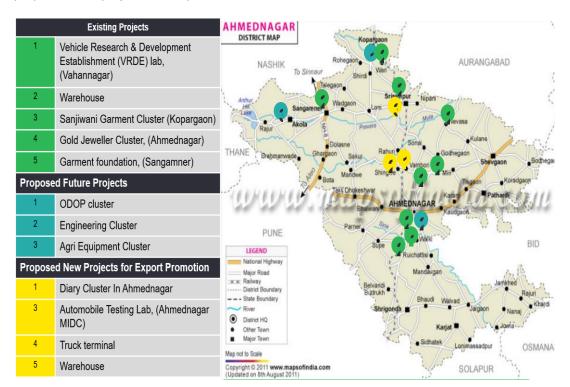
Table 2-1 - Existing Export Product Profile

State and District Export Contribution				
	Total Exports (INR crore) Percentage Contribution (%)			
Maharashtra	5,56,400.42	15.37% to the country's export (36,19,291.9)		
Ahmednagar	2,209.8	7.36% of Region's export		

Source: DGCIS, Government of India (April 2023 to March 2024)

## 2.2 Existing and Proposed Infrastructure for Exports

The list and location of key existing projects, proposed future projects future projects and proposed new projects for Export Promotion in the district is as mentioned below



## 2.3 District ODOP & GI Product Profile

Table 2-2 Key Export Products

Export Products		HSN Code	Exports in FY 2023-24 (INR Crore)	Production Hubs
ODOP	Dairy products	0405, 0406, 2105, 8434, 4820	129.77	Shrirampur, Sangamner, Kopargaon, Ahmednagar, Parner
	Sugar	17011490, 84383090, 17019990	133.40	Rahata, Kopargaon, Rahuri, Shrigonda, Newasa, Shrirampur

Source: DGCIS, Government of India (April 2023 to March 2024)

## 2.3.1 Current Market for Export Products from Maharashtra

UAE & Oman are the most preferred markets for Ahmednagar as all the GI's/ODOP products are exported when compared with the value of sales.

The below mentioned table illustrates current market for listed Export products from Maharashtra

Table 2-3 Current markets for listed export products

Sr No	Product name	HS code name	HSN Code	Current market
1	Pomegranate	Pomegranate fresh	08109010	UAE, Netherland, Saudi Arab, Qatar, Oman, Thailand, Kuwait, Russia, Bahrain, Malaysia
2	Dairy Products	Cheese, butter, Skimmed milk, etc	0405, 0406, 2105, 8434, 4820	Afghanistan, Bangladesh, Pakistan, Turkey, UAE, Philippines, Angola, Zimbabwe, Mozambique, Oman
3	Sugar	Cane Sugar	17011490, 84383090, 17019990	Indonesia, Bangladesh, Iraq, Malaysia, Saudi Arab, UAE, Pakistan, Yemen Republic, Sri Lanka, Tanzania
4	Jaggery	Jaggery and by-product	17011410	Indonesia, Bangladesh, Iraq, Afghanistan, Djibouti, Pakistan, Malaysia, Sri Lanka, China, Somalia

Source: DGCIS, Government of India (April 2023 to March 2024)

#### 2.4 Top Exporting Products and Countries from District

#### 2.4.1 Top 10 Exporting Products from District

Table 2-4 Top 10 Exporting Products from District

HS Code	Top 10 exporting products	Export Value (INR Crore)	Major importing countries of the product
85016200	Ac Generators 75 Kva	258.5	USA, Spain, Italy, Turkey
85016300	A.C.Generators 375 Kva	130.6	USA, UAE, Spain, Lebanon
04051000	Butter	112.6	Saudi, Morrocco, Turkey
85016420	Ac Generators 2000 Kva	97.3	USA, UK, Thailand
84099911	Valves, Inlet and Exhaust	92.8	Mexico, UK, Spain, Poland
29420090	Diloxanide Furoate,Cimetidine	90.9	Brazil, France, Japan
17011490	Cane Sugar	89.9	Srilanka, Singapore, UAE
85072000	Lead-Acid Accumulators	85.6	Oman, Tanzania, Kenya
87085000	Drive Axles	75.0	USA, UK, Mexico, Germany
85016410	Ac Generators 750 Kva	54.1	UK, USA, Taiwan

Source: DGCIS, Government of India (April 2023 to March 2024)

### 2.4.2 Top 10 Exporting Countries from District

Table 2-5 - Top 10 Exporting Countries from District

Sr No	Country	Export Value (INR crore)
1	USA	583
2	Turkey	123
3	Spain	123
4	UΚ	118
5	China	107
6	UAE	100
7	Italy	67
8	Sri Lanka	62
9	Saudi Arab	54
10	Thailand	52

Source: DGCIS, Government of India (April 2023 to March 2024)

## 2.5 Potential Export Product Profile

The recent efforts have seen a substantial growth of manufacturing industries which include mainly Metal parts and components, electronic equipment/components, Automobile industry, Switch gear manufacturers.

Number of sugar factories were present in the district but were not much focused on export potential. The upcoming schemes & boards are boosting the production along with technological revolution to match the export markets requirement.

The Potential export product profile of the district is as mentioned below

#### Ahmednagar District Export Action Plan

Table 2-6 Potential export products

Sr No	Product Name	Sector
1	Sugar	Food processing
2	Automobile Parts	Engineering
3	Machine Parts and components	Engineering
4	Electric and motor parts	Engineering
5	Jaggery and by products	Food Processing
6	Custard apple/ Mango processing	Food processing
7	Gold ornaments	Gems & Jewelry
8	Garment	Textile
9	Drive Axles	Automobile and Engineering
10	Cotton	Agriculture and Horticulture
11	Rice	Agriculture and Horticulture
12	Aluminum alloys	Metal and Steel
13	AC Generators & motor	Engineering
14	Centrifugal pumps	Engineering
15	Butter	Food processing
16	Milk and Cream powder	Food processing
17	Organic compounds	Chemical
18	Cane molasse	Food processing
19	Ethyl Acetate	Chemical
20	Rectified spirit	Chemical

Source: DGCIS, Government of India (April 2023 to March 2024)

## 2.6 Major Clusters in Ahmednagar District

The only prominent cluster present in Ahmednagar is Auto & Engineering Cluster. Below listed are the specification for the same

Table 2-7 Cluster

Name of Cluster	Location	Specialty of the cluster	No. of SPV Members	No of Units	No. of Employment
Auto Engineering cluster	Ahmednagar	Auto components	1	217	5642
Gold Ornaments cluster	Ahmednagar	Gold ornaments	1	131	2346
Shani raj Printing cluster	Ahmednagar	Printings	1	123	2829
Kopargoan Garment Cluster	Kopargoan	Garments	1	138	3726
Garment cluster	Sangamner	Garments	1	127	3556

# 2.7 Major Industrial Units in the District

Large-scale industries present in Ahmednagar district are

Table 2-8 Major Industrial units

Sr No	Name of Industrial Enterprises	Products
1	Sun pharmaceuticals ltd.	Pharmaceuticals
2	Forcas impex Pvt. Ltd.	Valve Component
3	Biksons forge (India) ltd.	Other Iron & Steel
4	G.K. N sinter metals private limited.	Copper NEC
5	Commence generator tech. India ltd.,	Generator
6	Uni klinger Ltd.	Valves
7	Larsen & Toubro Ltd.	Electrical switches and sockets
8	Crompton greaves Ltd.	Motors & Generators
9	Epitone components Ltd.	Print. Circuit Board
10	S.R. Thorat milk products Pvt. Ltd.	Milk Powder

Source: District Industries Centre (DIC), Ahmednagar

# 2.8 Key Issues in Export

Below mentioned table illustrates category wise key issues observed in export of the district,

Table 2-9 Key identified Issues

Category	Issues	Relevant Government Authority
Regulatory Support	Availability of easy and user-friendly processes for export licensing and certifications	Central Government Authorities
Зиррогі	Local Customs infra for clearance of Export goods	Central Government Authorities
Institutional Support	Training program should be conducted to know the latest updates in foreign trade policies	State Government Authorities
Зарроге	Less skilled labour	State Government Authorities
Promotional	Low exposure to international events	Central and State Government Authorities
Support	Unavailability of buyer market data	Central and State Government Authorities
Industrial	Food processing unit along with testing facilities	State Government Authorities
Infra	Inadequate industrial plots	State Government Authorities
Logistic	Warehousing, Cold Storage Chains, Container Hubs facilities required	State Government Authorities
Infra	Truck terminus required	State Government Authorities
Finance	To compete with global export market, exporters need credit facilities with extremely competitive rates of interest	Central Government Authorities
	Reduction/exemption in export duty will reduce cost of production	Central Government Authorities

Category	Issues	Relevant Government Authority
Agriculture	Agriculture sector - Information of organic farming scheme should be made available	State Government Authorities
Sector	Lack of skilled human power. Need more trained and profile specific human resource	State Government Authorities

Source: District Industries Centre (DIC), Ahmednagar

## 2.9 Export Promotion Initiatives by District

#### 2.9.1 Formation of DEPC (District Export Promotion Council)

The Government of Maharashtra has notified the District Export Promotion Council (DEPC) in the state. The District Export Promotion Council (DEPC) constituted under the Chairmanship of District Collector and Task Force Committee under the Chairmanship of General Manager, District Industries Centre (DIC).

The broad role of District Export Promotion Council (DEPC) is as mentioned below,

- Preparation of District Export Action Plan for 5 years
- ▶ Co-ordination with DGFT, EPCs and Associations for export promotion
- Promotion of GI, ODOP and Handicraft, Agri and Horticulture products
- Identify diversification opportunities for exports
- Preparation of export database with help of DGFT
- Hold meetings of District Export Promotion Council (DEPC), Trade fairs and B2B meetings
- Ensure availability of infrastructure at district level such as warehousing, cold storage, marketing, R&D and testing laboratories etc.
- Availability of export credit for exporters
- Grievance redressal mechanism at district level

The Ahmednagar district's DEPC meetings and outreach program details are as mentioned below,

Table 2-10 Actions taken

Sr. No	Date	DEPC meetings/Outreach Program Details
1	20.11.2020	Formation of District Export Promotion Council (DEPC) under chairmanship of Hon. District Collector
2	07.09.2021	DEPC Meeting for discussion on Export Action Plan, ODOP and suggestions for export promotion
3	24.09.2021	Discussion on District Export Action Plan and Vanijya Utsav event
4	25.01.2023	DEPC Meeting for discussion on Export Action Plan, ODOP and suggestions for export promotion
5	27.03.2023	DEPC meeting Export promotion and ODOP strategy
4	30.05.2023	Discussion on Annual Export Action Plan (five years)

5	26.07.2023	Discussion on ODOP awards and District Export Action Plan
6	23.02.2024	Discussion on Exports and ODOP promotion through stall participation at various exhibitions and ODOP Branding & Packaging with technical institutes,

Source: District Industries Centre (DIC), Ahmednagar

### 3 District Export Promotion Strategy

### 3.1 Diversification Opportunities for identified export potential product

The Opportunities identified as below are the most suitable and ready to sell market for that specific product. Listed countries are already tapped by other states and we have an established trade relation with the country. Another factor is the huge demand of similar products, currently catered by other countries.

China is a still a huge market with untapped potential for both the products produced in Ahmednagar. As other states are already in a trade relation with these countries, we can use it as an advantage.

The below mentioned table illustrates diversification opportunities for identified export potential products of the district,

Table 3-1 Diversification opportunities for ODOP products

Sr No	Product name	HS code name	HSN Code	New Identified markets
1	Dairy Products	Butter, cheese, Skimmed milk, etc	0405, 0406, 2105, 8434, 4820	Bhutan, Gambia, Guinea, Nepal, Singapore, China, Mexico, Indonesia, Netherlands
2	Sugar	Cane Sugar	17011490	Indonesia, Bangladesh, Iraq, Malaysia, Saudi Arab, UAE, Pakistan, Yemen Republic, Sri Lanka, Tanzania

Source: DGCIS, Government of India (April 2023 to March 2024)

Table 3-2 Diversification opportunities for export potential products

Sr No	Product name	HS code name	HSN Code	New Identified markets
1	Pomegranate	Pomegranate fresh	8109010	Bangladesh, Nepal, Thailand, China, European Union, Hong Kong, Germany, Japan, United States, Belgium
2	Jaggery	Jaggery and by- product	17011410	Australia, Cote d' ivoire, Polynesia, Gambia, Ghana, Kiribati, Myanmar, Samoa, Saudi Arab, Senegal

Source: DGCIS, Government of India (April 2023 to March 2024)

# 3.2 Export Promotion Strategy

Below mentioned table illustrates strategy categorization and recommended strategy, **Strategy Category Types:** 

- ► Short Term (0 to 2 yrs.)
- Medium Term (3 to 5 yrs.)
- ► Long Term (5 to 10 yrs.)

Table 3-3 Export Promotion Strategy

Category	Strategy Time Frame	Issues	Action plan	Relevant Government Authority
Regulatory Support	Mid term	Availability of easy and user-friendly processes for export licensing and certifications	Single window portal	Central Government Authorities
	Long term	Local Customs infra for clearance of Export goods	District confined customs clearance centres	Central Government Authorities
Institutional Support	Short term	Training program should be conducted to know the latest updates in foreign trade policies	DGFT should organize training for latest update in foreign trade policy to encourage and promote direct export of agro products by farmers	State Government Authorities
	Mid term	Low skilled labour	Arrange training programs and market excellence workshops for labour	State Government Authorities
Promotional Support	Mid term	Low exposure to international events	DIC should work as district Export Hub and set up a permanent Exhibition Centre in district and organize trade fairs, Buyer-Seller meets to broaden the exposure	Central and State Government Authorities
	Short term	Unavailability of buyer market data	The concern agencies should ensure availability of international buyer market data to expedite export	Central and State Government Authorities
Industrial	Short term	Food processing unit along with testing facilities	Survey of existing and necessary facilities to be done immediately	State Government Authorities
Infra	Mid term	Inadequate industrial plots	MIDC should plan on acquiring new areas under development scheme around the boundaries	State Government Authorities

# Ahmednagar District Export Action Plan

Category	Category Time Issues Action plan Frame		Relevant Government Authority	
Short term Logistic Infra		Warehousing, Cold Storage Chains, Container Hubs facilities required	State needs to survey and propose the required infra to concerned authority at earliest	State Government Authorities
	Mid term	Truck terminus	The request to be taken to Maharashtra state Truck terminal authority	State Government Authorities
Finance	Mid term	To compete with global export market, exporters need credit facilities with extremely competitive rates of interest	Plan few new credit facilities for registered EOU	Central Government Authorities
	Short term	Reduction/exe mption in export duty will reduce cost of production	Advisory committee to advise exporters for availing available support from state	Central Government Authorities

#### 3.3 Key Department Contacts

 Export Commissioner and Development Commissioner (Directorate of Industries), GoM

Address: New Administrative Building, Madam Cama Road, Opp. Mantralaya,

Mumbai - 400 032

Email: didci@maharashtra.gov.in

Phone: 022 22028616

Joint Director of Industries, Nashik region

Address: District Industries Centre, Nashik.

Near Industrial Training Centre, M.I.D.C. Vasahat, Satpur, Dist.Nashik-422007.

Email: dironashik@maharashtra.gov.in

Phone: (0253) 2350735

General Manager, District Industries Centre,

Address: District Industries Centre, Ahmednagar.

Near Ahmednagar College, Opposite M.S.E.B. Office, Dist.Ahmednagar-414005.

Email: didic.ahmednagar@maharashtra.gov.in

**Phone:** (0241) 2355342

Association of Ahmednagar Manufacturing Industries (AAMI),

Address: C/o. M/s. Techno Trak Engineers, Plot No. A-22, MIDC, Ahmednagar

Email: technotrack@gmail.com

Phone: 9422239995 / 9225322359 / 8888814504

Ahmednagar Small & Medium Scale Industries & Trade Association (ASMITA),

Address: Bothara Compound, Industrial Estate, Kedgaon, Ahmednagar

Email: asmita nagar@rediffmail.com

Phone: 9822030553

